

Quarterly Results

Highlights of the Fourth Quarter Results for the period ended 30 June 2020

Briefing for Analysts and Fund Managers

24 August 2020



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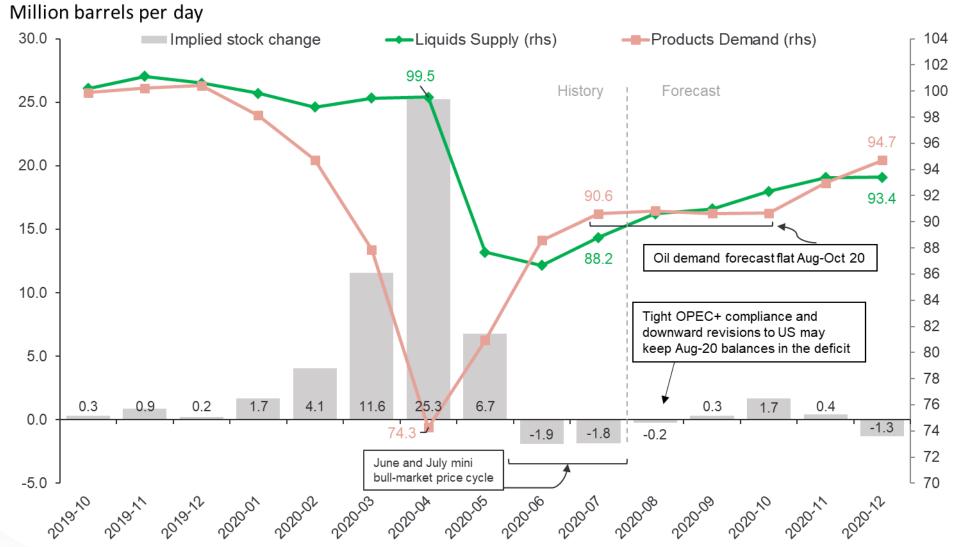
Part 1 Oil Market Outlook

- Oil Market
- Brent Oil Price Forecast
- Reserves and Resources Update

Oil Market

Extension of OPEC+ cuts in July 2020 helped to balance the oil market, resulting in the oil price stabilising above USD40 per barrel. Expected stock draws can be seen in December 2020.

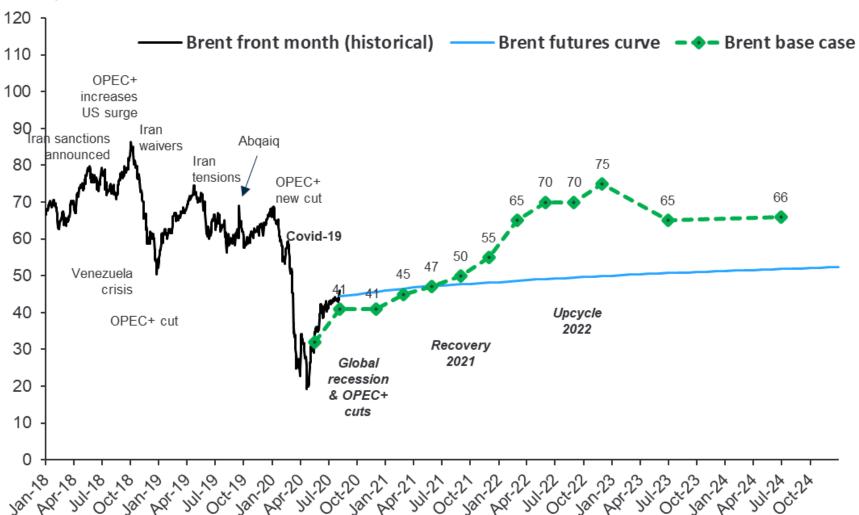
Global liquids supply and demand balances



Brent Oil Price Forecast

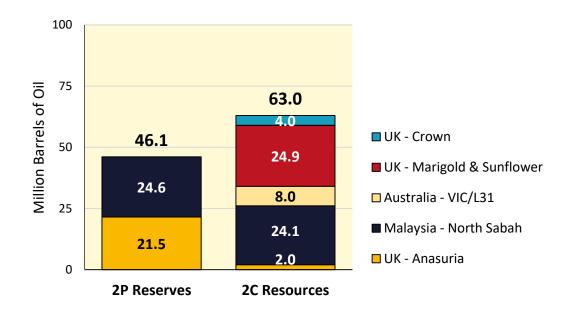
Recovery in oil prices is expected from early 2021 onwards, with Brent oil prices projected to rise to levels above USD50 per barrel by end-2021 and peaking at approximately USD70 per barrel in 2022.

ICE Brent historical monthly prices, latest futures curves and Rystad base case estimates USD per barrel



Reserves and Resources Update

- Competent Person's Reports were commissioned for the Anasuria and Marigold assets to provide independent assessments of the assets' respective reserves.
- Based on the reports by Gaffney Cline & Associates Limited (for Anasuria) and RPS Energy Consultants Limited (for Marigold), amendments to our Reserves and Resources have been made.
- As at 1 July 2020, our reserves were as follows:



Notes to 2P Reserves and 2C Resources:

- 1 Reserves and Resources are as at 1 July 2020.
- 2 Anasuria 2P Reserves and 2C Contingent Resources are based on Anasuria Hibiscus UK Limited ("Anasuria Hibiscus UK")'s interest and extracted from Gaffney, Cline & Associates Limited's report as of 1 July 2020.
- 3 North Sabah 2P Reserves are based on SEA Hibiscus Sdn Bhd's current estimated net entitlement, based on RISC Advisory Pty Ltd's report dated January 2019 adjusted for actual production and internally estimated incremental reserves from executed projects in 2019 and for the 6 months ended 30 June 2020. These figures are pending Petroliam Nasional Berhad ("PETRONAS")'s review
- 4 North Sabah 2C Contingent Resources are based on SEA Hibiscus Sdn Bhd's current estimated net entitlement, based on RISC Advisory Pty Ltd's report dated January 2019 less 2C contingent resources for executed projects in 2019 and for the 6 months ended 30 June 2020. These figures are pending PETRONAS' review.
- 5 Marigold and Sunflower 2C Contingent Resources are based on Anasuria Hibiscus UK's interest and extracted from RPS Energy Consultants Limited's report.
- 6 VIC/L31 and Crown 2C Contingent Resources are based on internal estimates.



Part 2

4Q FY2020 Group Financials Snapshot

- Provisions for Impairment of Oil and Gas Assets in FY2020
- 4Q FY2020 Group Financials (vs Previous Quarter)
- Highlights from the Group's Balance Sheet

Provisions for Impairment of Oil and Gas Assets in FY2020

	RM'000
Intangible assets ■ Australia - VIC/P57 Exploration Permit - VIC/L31 Production License	107,658 75,828
 United Kingdom License No. P2366 (Crown discovery) 	4,213
Equipment ■ Britannia Rig	8,632
Total	196,331

Intangible assets

- Australia (VIC/P57 Exploration Permit and VIC/L31 Production License)
 - The impairments were arrived at after in-depth assessments, after taking into consideration forecasts of Brent oil prices and updated plans for exploration and development activities.
- United Kingdom (License No. P2366 (Crown discovery))
 - Up to the 4Q FY2020, the Group had capitalised RM4.2m (equivalent to USD1.0m) of its investment in License No. P2366, representing the amount paid by the Group in connection with the acquisition thus far. Following an assessment of the investment, a provision for impairment for this amount had been recognised as at 30 June 2020.

<u>Equipment</u>

Britannia Rig

After due consideration and assessment, the Group concluded that there will be no anticipated utilisation of the Rig within the Group's planned production related activities for the foreseeable future. Hence, we had entered into an agreement with a third party to dispose the Rig after the end of the Current Year. The recoverable amount as at 30 June 2020 was based on the agreed sales value.

4Q FY2020 Group Financials (vs. Previous Quarter)

4Q FY2020

RM'000	N. Sabah	Anasuria	Others ¹	Group
Cargoes sold	1	0	-	1
Revenue	36,744	1,777	974	39,495
Gross Profit	16,021	1,183	974	18,178
EBITDA/(LBITDA)	98,861	(5,951)	(193,715)	(100,805)
PBT/(LBT)	67,205	(26,994)	(194,522)	(154,311)
Tax	2,990	6,126	-	9,116
PAT/(LAT)	70,195	(20,868)	(194,522)	(145,195)

3Q FY2020

RM'000	N. Sabah	Anasuria	Others ¹	Group
Cargoes sold	2	1	-	3
Revenue	120,129	54,752	983	175,864
Gross Profit	71,314	39,646	983	111,943
EBITDA/(LBITDA)	65,322	40,774	(11,370)	94,726
PBT/(LBT)	42,923	19,262	(12,480)	49,705
Tax	(18,314)	(2,926)	-	(21,240)
PAT/(LAT)	24,609	16,336	(12,480)	28,465

Revenue	Full Year	4Q	3Q
	FY2020	FY2020	FY2020
North	1,866,819 bbls x	249,387 bbls x	611,367 bbls x
Sabah	USD56.52/bbl	USD31.79/bbl	USD47.72/bbl
Anasuria	760,654 bbls x USD59.33/bbl	n.a.	238,605 bbls x USD50.59/bbl

Gross Profit Margin	Full Year FY2020	4Q FY2020	3Q FY2020
North Sabah	60.9%	43.6%	59.4%
Anasuria	62.2%	66.6%	72.4%

EBITDA Margin	Full Year FY2020	4Q FY2020	3Q FY2020
North Sabah	72.6%	269.1%	54.4%
Anasuria	52.2%	n.m.	74.5%

Effective Tax Rate (over PBT)	Full Year FY2020	4Q FY2020	3Q FY2020
North Sabah	31.6%	(4.4%)	42.7%
Anasuria	25.2%	22.7%	15.2%

n.a. – not applicable n.m. – not meaningful

¹Others include Group, Investment Holding and Australian activities | USD/MYR average rate: 4Q FY2020: 4.2131, 3Q FY2020: 4.1788

Highlights from the Group's Balance Sheet

A strengthening Balance Sheet

	As at 30 Jun 2020 (RM)	As at 31 Mar 2020 (RM)	As at 31 Dec 2019 (RM)	As at 30 Sep 2019 (RM)	As at 30 Jun 2019 (RM)
Total assets	2,426.2m	2,619.2m	2,567.8m	2,553.2m	2,393.1m
Shareholders' funds	1,221.3m	1,366.0m	1,290.1m	1,261.6m	1,237.5m
Cash and bank balances	176.8m	151.0m	175.7m	253.1m	273.5m
Unrestricted cash	77.3m	57.1m	87.2m	179.5m	206.7m
Restricted cash *	99.5m	93.9m	88.5m	73.6m	66.8m
Total debt	(49.2m)	(48.7m)	Nil	Nil	Nil
Net current (liabilities)/assets	(48.8m)	(41.5m)	(53.5m)	(103.9m)	14.0m
Net assets per share	0.77	0.86	0.81	0.79	0.78

^{*} For more information, please refer to page 6 of the Unaudited Quarterly Financial Report for the quarter ended 30 June 2020.

- Year-on-year, both total assets and shareholders' funds have remained fairly consistent. The provisions for impairment for oil and gas assets recognised in the current year have been largely off-set by net earnings generated from both the Anasuria and North Sabah assets. (Included in shareholders' funds as at 30 June 2020 are retained earnings of RM358.1m.)
- The Group's total cash and bank balances and total assets were at reasonably healthy levels.
- In January 2020, the Group drew down a short-term term loan for working capital requirements amounting to RM49.3m for working capital purposes. The term loan has been fully repaid in July 2020, per the agreed schedule.
- A deed of supply and collaboration was signed with Trafigura Pte Ltd in April 2020, covering several areas of commercial cooperation, including potential crude oil offtakes by Trafigura and potential funding for project and asset acquisitions. The agreements with Trafigura form part of an overall plan to ensure that all planned projects across the Group are fully funded over the CY2020/2021 period.
- We will continue to engage with financial institutions and industry players to explore funding options and capital raising initiatives which run in tandem with our growth plans.



Part 3

Malaysia – 2011 North Sabah Enhanced Oil Recovery Production Sharing Contract

- Operating Performance Metrics
- North Sabah Production Enhancement Projects
- Awards Won
- Key Factors Affecting Quarterly Results
- Consistent EBITDA Margins Despite Varying Oil Prices

Operating Performance Metrics

	Unit	Apr – Jun 2020 ²	Jan – Mar 2020	Oct – Dec 2019	Jul – Sep 2019
Average uptime	%	95	89	93	85
Average gross oil production	bbl/day	18,780	17,395	17,076	14,234
Average net oil production	bbl/day	6,949	6,436	6,318	5,194
Cargoes sold	-	1	2	2	1
Total oil sold	bbls	249,387	611,367	671,452	334,613
Average realised oil price ¹	USD/bbl	31.79	47.72	70.19	63.63
Average OPEX per bbl (unit production cost)	USD/bbl	10.27	13.05	12.23	15.33

 $^{^{1}}$ The average realised oil price represents the weighted average price of all Labuan crude sales from SEA Hibiscus.

Given current production performance and barring unforeseen circumstances, we target to deliver approximately eight crude oil offtakes from North Sabah for FY2021.

² Figures for the period April 2020 to June 2020 are provisional and may change subject to the PSC Statement audit and Petroliam Nasional Berhad ("PETRONAS")'s approval.

Production Enhancement Projects

Production enhancement projects will help arrest natural decline and increase gross oil production

Project	Project Description	Total Gross CAPEX	Status
SF30 Water Flood Phase 1	 Drilling and completion of 1 infill water injection well intended for reservoir re- pressurisation. 	• RM54.0 million	Ongoing – water injection commenced in June
St Joseph Minor & Major Sands Redevelopment	 Drilling of four infill wells targeting the Minor Sands and the Major Sands. 	• RM213.7 million	Ongoing – First well spudded on 7 July 2020

SF30 Water Flood Phase 1 Project Status Update

- Successfully completed drilling and completion of the SF30 water injection well. Topsides facilities modifications efforts were completed in the previous quarter.
- A leased Portable Water Injection Module leading to First Water Injection was commissioned in the current quarter.

St Joseph Minor & Major Sands Redevelopment Status Update

- PETRONAS approved the redevelopment plan on 26 June 2020.
- Three infill wells are targeting the Minor Sands, while one infill well is targeting the Major Sands.

Notes

- Figures are based on 100% interest in the North Sabah PSC.
- CAPEX is to be shared equally with our joint venture partner, PETRONAS Carigali.

Awards Won

Malaysia Upstream Awards 2020



Best Emerging PAC

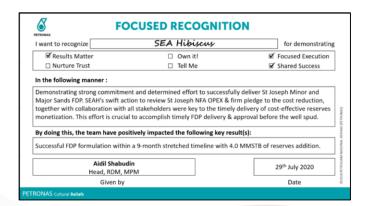


Wells Excellence Category – GOLD Award



Drilling Excellence Category – BRONZE Award

2020 PETRONAS Focused Recognition Award



Successful delivery of St Joseph Minor and Major Sands Field Development Plan (FDP) — Demonstrating strong commitment and determined effort to review St Joseph OPEX and firm pledge to cost reduction, leading to the timely delivery of cost-effective reserves monetisation. This resulted in a successful FDP formulation within a nine-month stretched timeline with 4.0 MMstb of reserves addition.

Key Factors Affecting North Sabah's 4Q FY2020 Financial Results Key factors:

Financials	RM'000
Revenue	36,744
Gross Profit	16,021
Gross Profit Margin	<i>43.6%</i>
EBITDA	98,861
EBITDA Margin	269.1%
PBT	67,205
PBT Margin	182.9%
PAT PAT Margin	70,195 <i>191.0%</i>

Taxation Breakdown	RM'000
Total Taxation	2,990
Deferred Taxation (non-cash) - Recognition - Reversal	(3,463) (3,463) -
Income Taxation	6,453

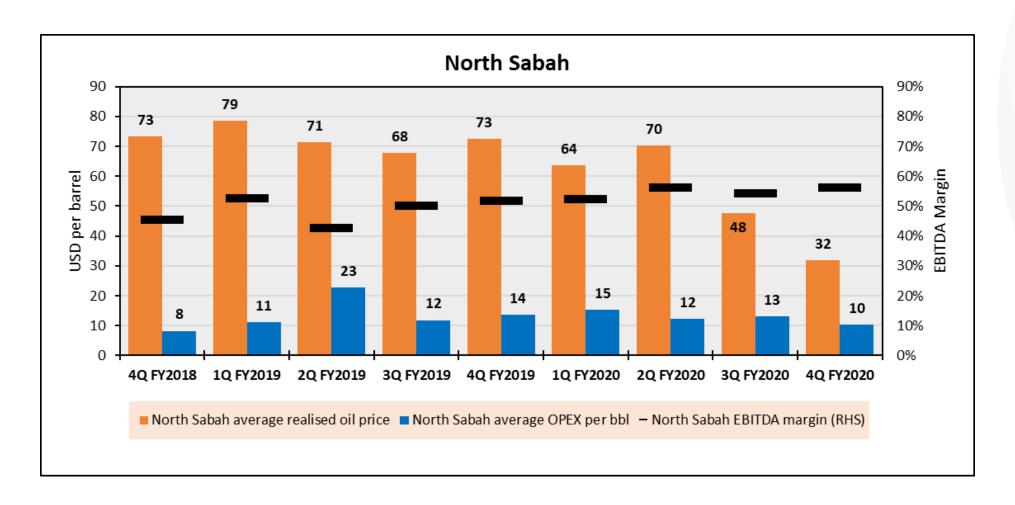
- 1 offtake 249,387 bbls @ USD31.79/bbl average realised price.
- Despite low average realised price, the asset achieved reasonably high gross profit and EBITDA margins.
- Average uptime was 95%, higher than 89% in 3Q FY2020. In in 3Q FY2020, the repair work on the South Furious risers adversely affected the uptime.
- Average gross oil production was 18,780 bbl/day (vs 17,395 bbl/day in 3Q FY2020) and average OPEX/bbl was USD10.27 (vs USD13.05 in 3Q FY2020). Continuous careful management of costs had enabled the asset to maintain low operational expenditure and the delivery of production enhancement projects have been key towards obtaining a low OPEX/bbl metric.
- The Group completed the North Sabah acquisition on 31 March 2018. Recoverable costs incurred by the sellers as part of their executed work program but not yet recovered as of 31 March 2018 are payable subject to oil prices reaching certain thresholds in calendar years 2018 to 2020. As at 31 March 2018, the Group had provided for the amounts based on the assumption that the estimated future oil prices will meet the thresholds for the respective calendar years. Following an assessment on the back of the recent drop in oil prices, it was concluded that it is remote that the oil price threshold set for calendar year 2020 will be met and as a result, accruals amounting to RM78.2m have been reversed.

Taxation

(The tax regime under which Malaysian oil and gas activities are governed is the Petroleum (Income Tax) Act 1967 ("PITA"). The provisions of PITA are applied to net taxable petroleum income at the rate of 38%.)

- Effective tax rate over PBT
 - 4Q FY2020 = (4.4%).
 - Full Year = 31.6%.
 - The gain arising from the reversal of the abovementioned recoverable costs (but which form part of PBT) is not taxable.

Consistent EBITDA Margins Despite Varying Oil Prices



• North Sabah's EBITDA margins have maintained within a consistent range since acquisition despite fluctuations in oil prices.

North Sabah's EBITDA margin in 4Q FY2018 and 4Q FY2020 exclude the impact of negative goodwill of RM93.8 million and reversal of unrecovered recoverable costs of RM78.2 million respectively.



Part 4

United Kingdom – The Anasuria Cluster

- Operating Performance Metrics
- Status of Production Enhancement Projects
- Key Factors Affecting Quarterly Results
- Strong EBITDA Margins Despite Varying Oil Prices

Operating Performance Metrics

	Units	Apr – Jun 2020	Jan – Mar 2020	Oct – Dec 2019	Jul – Sep 201 9
Average uptime	%	89	90	85	77
Average net oil production rate	bbl/day	2,539	2,802	2,680	2,386
Average net gas export rate ¹	boe/day	322	375	288	204
Average net oil equivalent production rate	boe/day	2,861	3,177	2,968	2,589
Cargoes sold	-	0*	1	1	1
Total oil sold	bbl	0*	238,605	249,704	272,345
Total gas exported (sold)	mmscf	176	205	159	112
Average realised oil price	USD/bbl	-	50.59	68.67	58.41
Average gas price	USD/mmbtu	0.39 ² /1.17 ³	1.09 ² / 2.80 ³	1.62 ² / 4.02 ³	1.04 ² / 2.52 ³
Average OPEX per boe	USD/boe	14.29	14.92	22.64	26.11

Given current production performance and barring unforeseen circumstances, we target to deliver approximately four crude oil offtakes from Anasuria for FY2021.

All figures are net to Hibiscus.

Prices are quoted in United States Dollars.

bbl boe mmscf barrels barrels of oil equivalent million standard cubic feet million British thermal units

^{*}Offtake initially planned for Q4 FY2020 deferred to early July, in which 250,337 bbls of oil (net to Anasuria Hibiscus UK) were sold.

¹ Conversion rate of 6,000scf/boe.

² For Cook Field.

³ For Guillemot A Field, Teal Field and Teal South Field.

Status of Production Enhancement Projects

Project	Project Description	Status	Completion (Calendar Year)
Subsea Debottlenecking*	Installation of a new pipeline from the Guillemot field to increase liquid production capacity.	Work in Progress	2021
Infill Wells*	Opportunity to drill 1 infill well in the Guillemot or Teal fields, either as a sidetrack or new-drill well.	Work in Progress	2021

^{*} Subject to review and approval by all co-venturers of the licence.

Key Factors Affecting Anasuria's 4Q FY2020 Financial Results

Financials	RM'000
Revenue	1,777
Gross Profit	1,183
Gross Profit Margin	66.6%
LBITDA	(5,951)
EBITDA Margin	n.m.
LBT	(26,994)
PBT Margin	n.m.
LAT	(20,868)
PAT Margin	n.m.

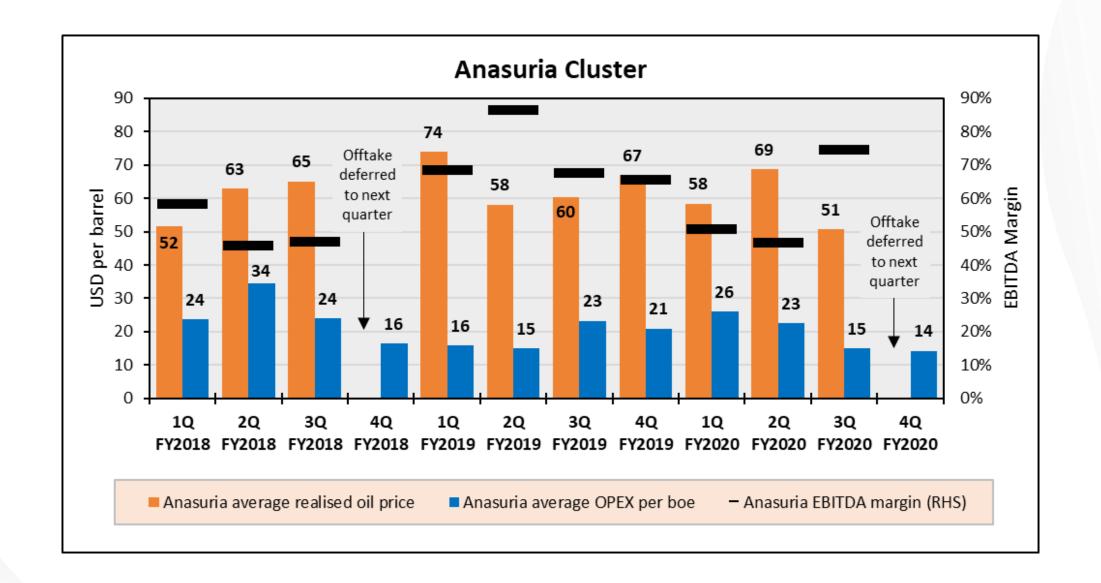
Taxation Breakdown	RM'000
Total Taxation	6,126
Deferred Taxation (non-cash) - Recognition - Reversal	3,566 (4,778) 8,344
Income Taxation	2,560

n.m. - not meaningful

Key factors:

- There was no crude oil offtake in 4Q FY2020. The crude oil offtake was deferred to 5 July 2020, when Anasuria Hibiscus UK sold 250,337 bbls of crude oil.
- Average uptime and average OPEX/boe were 89% and USD14.29 respectively (vs 90% and USD14.92 respectively in 3Q FY2020). Consistent with 3Q FY2020, a combination of a reduction in costs due to the lower oil price environment, deferral of activities to mitigate COVID-19 risks as well as the optimisation in timing of one-off activities in calendar year 2020 has contributed towards a low OPEX/boe. The OPEX/boe is expected to increase in the next quarter to conduct several planned offshore activities.
- Taxation (The tax regime which applies to exploration for, and production of, oil and gas in the UK currently comprises of ring fence corporation tax and a supplementary charge at 30% and 10% respectively.)
 - Effective tax rate over PBT
 - 4Q FY2020 = 22.7%.
 - Full Year = 25.2%.
 - The effective tax rates were lower than the statutory rates, mainly due to additional allowances in relation to capital expenditure incurred, as provided under the supplementary charge tax regime.

Strong EBITDA Margins Despite Varying Oil Prices





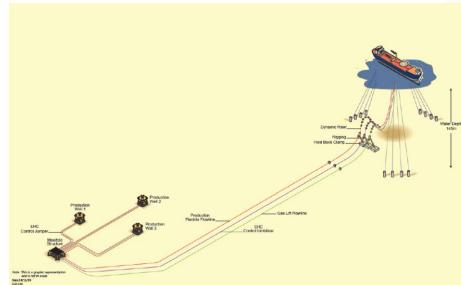
Part 5

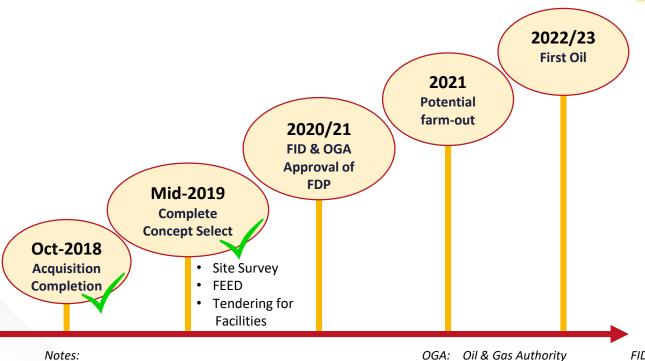
United Kingdom – Marigold & Sunflower

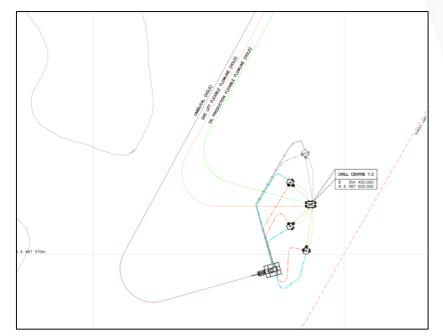
Target Development Milestones

Target Development Milestones

- Development Concept to drill and complete subsea wells and tieback to an FPSO via pipelines has been selected as this concept provides the highest project value with the lowest execution and commercial risk.
 - The project is expected to proceed in two phases to optimise capital expenditure.
 - In phase 1 of the development, three Marigold wells are anticipated to be drilled, completed and tied back to the FPSO via a production manifold.
 - Additional wells in Marigold along with wells in Sunflower and the recently acquired Crown discovered field could be developed in a second project phase.
- Final Investment Decision and First Oil likely to be pushed back to 2021 and 2023 respectively, due to current low oil prices and COVID-19 pandemic, subject to OGA approval.







FID: Final Investment Decision FEED: Front-End Engineering Design



Part 6

Key Messages

Key Messages

- Hibiscus Petroleum, as part of business continuity, has enacted various measures to mitigate the spread and impact of COVID-19 within our organisation as the health and safety of our personnel remains of upmost importance.
- We hit our FY2020 target of producing 3.2 million barrels of oil safely and efficiently, while we sold approximately 2.6 million barrels of oil FY2020.
- Two offtakes initially planned for the Current Quarter (one each in Anasuria and North Sabah) were deferred to the first quarter of FY2021 in an attempt to realise higher crude oil prices.
- Given current production performance and barring unforeseen circumstances, we target to deliver approximately 12 crude oil offtakes in FY2021; eight from North Sabah, and four from Anasuria.
- North Sabah and Anasuria have implemented measures to optimise costs with both producing assets reducing combined OPEX to USD10.27 per bbl and USD14.29 per boe respectively in the Current Quarter.
- North Sabah CY2020 production enhancement drilling programme has commenced at St Joseph, with four wells to be drilled in total. Focus remains on optimisation of both operating and development expenditure.
- New Opportunities We continue to position ourselves for potential acquisitions of producing assets in our areas of geographic focus.

Thank You

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